Welcome! Hearthstone Manor Budget Meeting

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Professionally Managed by David Floyd & Associates, Inc.

AGENDA

- 2020 Accomplishments
- More to Come in 2020
- 2021 Budget Overview
- 2021 Goals
- Questions
- Vote on Proposed 2021 Budget

2020 ACCOMPLISHMENTS

- Completed Phase I of Roads Project
- Made drainage system improvements
- Replaced light fixtures on vehicle bridge
- Revamped street-side lampposts at units 101-144
- Trimmed and removed trees in various locations

- Installed 3rd fountain in pond
- Aerated and over-seeded selected areas throughout community
- Power-washed various areas of siding throughout the community
- Cleaned gutters throughout community

MORE TO COME IN 2020

- Painting of gutters and trim on units 101-216 (in progress)
- Installation of grate in creek to prevent debris from entering pond (in progress)
- Installation of additional trees in selected areas
- Additional tree trimming and removal where necessary

THANK YOU VOLUNTEERS!



 The HOA has saved several thousand dollars this year thanks to the hard work of generous volunteers! By having homeowners perform much of the landscaping work and other tasks, the HOA has been able to fund the reserves and take on other projects sooner than anticipated.

2021 Budget Overview

Hearthstone Manor HOA 2021 Budget Proposed Projected (\$0 mo incr) 2020 Actuals 2021 Budget Income Accounts Misc Fees 2,739 2,500 Maintenance Fees 280,800 280,800 Pest Control Capital assessment** 88,750 88,750 Water 372,289 372,050 Total Revenue **Total Utilities** Expense Accounts Administrative 1,694 1,600 39,000 39,000 Insurance Legal 0 500 1,438 500 Meetings Miscellaneous 163 100 20,100 **Property Management Fees** 20,100 **Total Administrative** 62,395 61,800 **Beginning Operating Account Bal General Maintenance Common Area Maintenance** 10,093 30,000 31,330 45,000 **General Building Maintenance Ending Operating Account Balance** 6,595 10,000 Lake & Pond Maintenance 2,638 2,500 **Misc Repairs and Maintenance Total General Maintenance** 50,656 87,500 Grounds Care Landscaping & Grounds 41,468 50,000 Tree & Bush 10,000 10,500 **Net Change to Capital Reserve Total Grounds Care** 51,468 60,500 **Ending Cash Balance** Utilities 8.575 ** Less estimated prepayment discount 10,000 Electric

1,838 2,000 3.792 5.000 14,205 17,000 Total Operating Expense 178,723 226,800 104,816 56,500 Net Operating Income Reserve Assessment income 88,750 88,750 **Estimated Reserve expenditures*** 98,000 100,000 95,566 45,250 **Total Net Income** 2,505 36,071 Net Operating Income 104,816 56,500 **Capital Assessment** 88,750 88,750 160,000 Transfer to reserves 160,000 36,071 21,321 **Beginning Capital Reserve Account Balance** 117,774 179,774 **Transfer from Operating** 160,000 160,000 **Estimated Reserve expenditures** 98,000 100,000 **Ending Capital Reserve Account Balance** 179,774 239,774 62,000 60,000 215,845 261,095 * 2020 amount includes road paving and trim painting project in capital reserve expenditures

No increase in HOA fees for 2021!

2021 GOALS

- Continue to fund HOA Reserves
- Paint the upper gutters and trim on units 217-246
- Complete Phase 2 of the Roads project
- Revamp street-side lampposts at units 200-224
- Upgrade landscaping services
- Correct drainage issues in various locations
- Perform tree trimming and tree removal where necessary

QUESTIONS?

Questions may be sent via the Zoom Chat feature or sent via email to <u>HearthstoneManorHOA@gmail.com</u>. You may also ask a question by raising your hand and waiting until called upon to speak.

NOTE: Only questions affecting the entire community should be asked during this meeting.

Questions or requests regarding individual maintenance items may be emailed to <u>HearthstoneManorHOA@gmail.com</u> after the meeting.

VOTE ON PROPOSED 2021 BUDGET

Please vote by sending an email to <u>HearthstoneManorHOA@gmail.com</u>. The subject line of the email should be your address (i.e. 247 Hearthstone Manor Ln.) and the body of the email should say "YES" or "NO" with your name typed at the bottom.

If you are casting a vote as a proxy for another homeowner, please send that vote in a separate email with the address of that homeowner in the subject line. The body of the email should say "YES" or "NO" with your name typed at the bottom (not the name of the homeowner in which you are voting for).

If you do not have access to email, you may text your vote to 615-947-6186.

THANK YOU!